

Sven Ristorp Ljungren



Senior Consultant with focus on Business Development, Interim Management and evolution in Project Management

Objective/Goal

- Develop businesses and manage change in smaller or medium size companies through engaged leadership and people focus. Using my experiences and skills from larger global companies to develop new businesses in a changing world and build new relationships is something I feel passionate about.

Qualifications

Proven capabilities of:

- Managing and developing global operations/businesses, transforming market/customer needs into products and services meeting these needs with the mindset "Customer comes first"
- Encourage leaders and personnel to be accountable, reach results and grow with their task
- Manage change
- Always focusing on continuous improvements

Experience:

- 2 years as Senior Consultant in the Construction Business
- 6 years in the Automotive Industry focusing on Electrical and Electronics Engineering
- 17 years in the Telecoms Industry with focus on Telecom Management Systems and Services Business
- 7 years in learning, developing project management capabilities cross the Volvo group
- 25 years in different management positions.
- Specific experience in Product development, Systems Integration, Customer Services, Business Management, Sales, Acquisitions and learning
- Working abroad (US and UK)

Personal Characteristics

- Curious
- Have perspective
- Analytical and Structured
- Result Oriented
- Positive and Engaged
- People oriented
- Communicates clearly
- Self esteem

Personal Info

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Date of birth

3 Dec 1963

LinkedIn

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Personal Interests

- My family, I am married and have three children of my own (30, 28 and 21 years old) and three bonus children (28, 26 and 18)
- Spend time with good friends
- Travelling to nice and exciting places
- Exercise and explore different sports
- Take care of and enjoy our houses and boat. I am really in love with the Swedish archipelago of Bohuslän.

Education

Chalmers University of Technology, 1984-1988
Master of Science in Electrical engineering and Computer Science

Chalmers University of Technology, 1989-1990
Additional Computer Science courses (in parallel with working)

Professional Training

Corporate Management training, Business management training, Leadership training, Management assessments, Sales training, Product management and Marketing training, Communications training, Technical training for Telecommunications, Open Systems environments and Automotive Systems, Agile WoW, Adult Learning, Board training.

References

Available upon request.

Experience

2020 – Present

CEO and Senior Consultant at Sorbus Consulting AB

As Vice President for the Cooperation Ivar Celander AB drive the transition of the business to a modern operation including a digitalization journey. The company is family owned and has recently gone through a generational change with one of the new owners as a young president. The work has included strategy, operational development, sales development, corporate structures and leadership development.

2014 - 2020

Vice President Project Management Academy – AB Volvo Göteborg

Mission to provide learning services to develop project management capabilities cross the Volvo Group and manage it as a business. The portfolio is developed through close connection to latest research and collaboration with leading project organizations.

Result:

Volvo group university has been built up from scratch as a learning provider of strategic competences for the Volvo group. More than 20 000 training participants in Project Management training over latest 3 years with an evaluation score of 4,25 on a scale 1-5.

2012 – 2014

Director Volvo Group Institute for Project Management – AB Volvo Göteborg

Responsible to drive programs across the Volvo group to stimulate competence development of project managers and project organizations

Result:

Established a common framework and community of 3000 project managers cross the Volvo group sharing common ground and developing capabilities through learning services and certifications provided by the institute.

2011 – 2012

Director Business Development Asian Operations and joint ventures – Volvo Trucks Göteborg

Establishment of the Joint venture with Dong Feng in China

Result:

Successfully performed the product development part of the JV business plan and the due diligence activities

2005 – 2011

Chief Engineer and General Manager Electrical Engineering – Volvo Trucks Göteborg

Development of electrical and electronics systems for Volvo, Renault and Mack trucks. A department comprising 500 people covering a broad competence spectrum.

Result:

Development of the new electrical platform for latest generation trucks in parallel with managing existing technologies and deliveries.

2004 – 2005

General Manager Systems Integration Northern Europe – Ericsson Göteborg

Sales and delivery of Service Layer solutions, Telecom Management Solutions and Next generation networks.

Result:

Successful deliveries of Systems Integration Projects exceeding business targets with 10%

2003 – 2004

Sales Development Manager Central and South East Europe – Ericsson Göteborg

Development of services sales capabilities for systems integration services including local partnerships and active sales activities.

Result:

Growth of Systems Integration business with 50% and a significant growth in Market Unit Service Business Maturity.

2001 – 2003

General Manager Circuit switched and ATM packet switched Telecom Networks – Ericsson Mölndal

The organization incorporated Sales support, Product Management & Marketing, SW development and Systems Integration.

Result:

Managed to improve business results and meet all deliveries to the market with high quality and on time while handling a complicated downsizing activity

2000 – 2001

General manager OSS (Operations Support Systems) - Ericsson Mölndal

Management of all OSS (Operations Support Systems) operations at Ericsson in Mölndal covering both fixed and mobile networks. In total a business of 2 BSEK and about 450 people covering all functional areas.

Result:

This was the start of Ericsson's downsizing period and a major task was to exit most of the operations and move people into the Defense area and Global Services. All transfers of both operations and people were successfully performed according to plan while customer commitments were held.

1998 – 2000

General Manager Business unit Fault Management – EHPT (Ericsson and HP Joint Venture) Göteborg

Full business responsibility in providing Fault Management applications to both Ericsson and the open market through other sales channels. Revenue of 400 MSEK and 70 employees.

Result:

Based on a pure design organization developed a well working business unit with all competencies needed to manage and grow the business with 25% per year.

1995 – 1998

General Manager Global Support – EHPT (Ericsson and HP Joint Venture) Mölndal

First and second line support for all EHPT and Ericsson's OSS and BSS Systems

Result:

Support centers were established in Dallas, Melbourne, KL and Sao Paulo and formed together with the Mölndal site a well working 24 hour support organization. A flexible and attractive service

portfolio was developed which together with marketing and sales activities increased the support business from 50 to 180 MSEK during the period. This with a profitability of 70%!

1993 – 1995

Section Manager for Systems Verification – EHPT (Ericsson and HP Joint Venture) Mölndal

System verification of EHPT's and Ericsson's OSS and BSS systems

Result:

Established a well working verification organization (almost from scratch) that became a role model for how to secure quality in SW based management systems within Ericsson.

Nov 1992 – May 1993

Project Manager OSS systems – Ericsson Burgess Hill United Kingdom

Managing the delivery and acceptance of an OSS system to BT Concert (Atlanta US) handling their VPN network

Result:

A successful delivery on time and within budget was achieved. The customer relation was managed towards three main interfaces being Business Management, Design and Operations.

May 1992 – Nov 1993

Project Manager OSS systems – Ericsson Guildford United Kingdom

Managing the delivery and acceptance of a Service Order management system to Mercury One-2-One

Result:

A successful delivery on time and within budget was achieved by managing the customer relation on different levels plus the development and delivery activities. Significant technical hands-on work was also performed

May 1991 – May 1992

Manager Operations support systems design – Ericsson Dallas Texas US

Managing a SW design group developing OSS applications for the North American Mobile Market

Result:

Managed to both develop a skilled SW design team and transfer knowledge of Telecom Management platforms and applications to the team. As part of NA sales activities also successfully performed a number of customer presentations and demonstrations

1988 – 1991

Software designer and Systems engineer – Ericsson Mölndal

Started as a software designer. Moved into System Test and some customer delivery activities.

Worked technical (open systems environment) and as sub-project leader.

Result:

Became one of the key contributors from a system operational perspective and successfully performed several of the early Ericsson Telecom Management customer installations